

INSTITUTE OF TECHNOLOGY & MANAGEMENT

VIP Road, Nanded-431 602(M.S.), INDIA

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Vice-President

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Ph.D.

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Date:

Department Of B. Sc. Hospitality Studies

"INDUSTRIAL VISIT"

Academic Year 2019 - 2020

Director Shri Sharda Bhavan Education Society's Institute of Technology and Management. NANDED.



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NOTICE

All the students of B. Sc. Hospitality StudiesSSBES's ITM, Nanded are hereby informed that, Dept. of B.Sc. hospitality studies is arranging the industrial visit. This industrial visit is scheduled on 11/02/2020 for the rest house of Nanded

All the students are requested to make it convenient to attend the same.

HOD

Dept. of B. Sd. Hospitality Studies, SSBES's ITM, Natided

> Institute of Tech & Mgt. VIP Road, Nanded.

Mr.S.S.Thorat (Assi. Professor)



LETTER OF VISIT

To Executive engineer P.W.D Nanded.

Subject: Rest house academic visit on 11/02/2020

Dear Sir

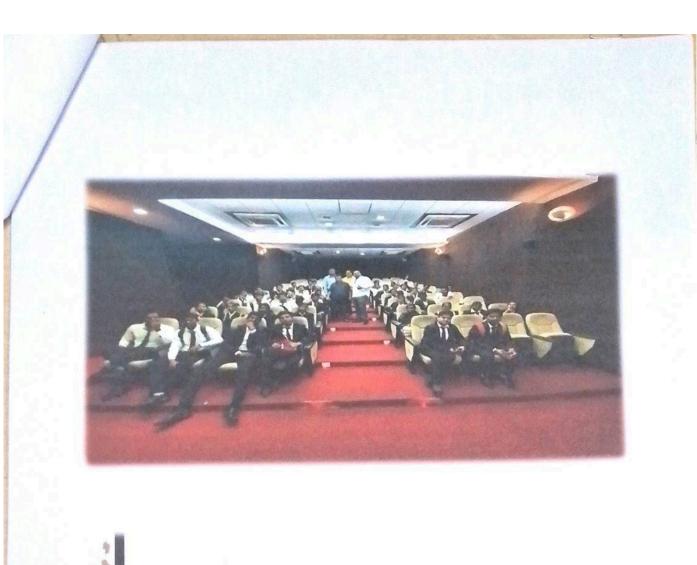
As per above, cited subject, I we are request youto arrange for an academic visit for the students of Hospitality Studies (Ist & IInd year) to the Rest House on 11/02/2020. Students would get benefited for learning the working environment of Rest House.

Thanking you

Yours truly,

Sd/Director,
SSBES' ITM, Nanded















REPORT ON

"Rest House Industrial visit"

In this visit students learn how the government organization work .there work are often the seems like hotels so they learn how to get day to day work done in hotel with reference of rest house How to server VIP and VVIP guest like MLA,MP and other honorable persons who have visits the nanded and rest house. Nanded rest house have same facility & amenities stared property hotel students got chance learn may new thing learn from them.

An industrial visit was organized for hotel management students to the Rest House in Nanded. The purpose of this visit was to provide students with practical exposure to the operations and management aspects of a rest house, enhancing their understanding of the hospitality industry. This report outlines the objectives of the visit, describes the activities conducted, and reflects on the knowledge gained from the experience.

Objectives of the Visit:

- Practical insights into rest house operations: The primary objective of the visit was to
 expose students to real-world practices in managing a rest house. By observing and
 interacting with the rest house staff, students could gain valuable insights into various
 areas, including front desk operations, housekeeping, maintenance, and guest services.
- Understanding guest experience and service: Another objective was to emphasize the
 importance of guest experience and service in the hospitality industry. Students had the
 opportunity to observe the rest house's approach to guest interactions, service standards,
 and strategies for ensuring customer satisfaction.
- 3. Exposure to facility management: The visit aimed to provide students with insights into the maintenance and management of facilities in a rest house setting. This included understanding the upkeep of guest rooms, common areas, gardens, and other amenities, as well as the coordination of maintenance activities.

Activities Conducted:



During the industrial visit to the Rest House in Nanded, the following activities were conducted to achieve the objectives:

- Guided tour of the rest house: Students were given a comprehensive tour of the rest
 house, covering various areas such as the reception area, guest rooms, dining facilities,
 gardens, and other amenities. This allowed them to observe the physical infrastructure
 and understand the layout and design of a rest house.
- 2. Interaction with rest house staff: Students had the opportunity to interact with the rest house staff from different departments, including the front desk, housekeeping, maintenance, and kitchen. They could ask questions, seek clarifications, and gain insights into the roles and responsibilities of each department.
- 3. Case studies and presentations: Students were presented with case studies related to rest house management challenges and were tasked with analyzing and presenting possible solutions. This exercise encouraged critical thinking, problem-solving, and the application of theoretical knowledge to practical scenarios.
- 4. Practical demonstrations: Students were provided with hands-on experiences in various areas, such as front desk operations, housekeeping procedures, and food service. They could practice check-in and check-out processes, learn about room cleaning techniques, and gain insights into food preparation and service in a rest house setting.

Knowledge Gained:

The industrial visit to the Rest House in Nanded proved to be highly educational and enriching for the students. They gained valuable knowledge and insights, including:

- Practical understanding of rest house operations: Students observed the day-to-day
 operations of a rest house, including front desk management, housekeeping procedures,
 and food service. They learned how each department contributes to guest satisfaction and
 the overall functioning of the establishment.
- Importance of guest experience: By observing the rest house's approach to guest interactions and service, students understood the significance of providing personalized



experiences and exceeding customer expectations. They realized the impact of attentive service on guest satisfaction and loyalty.

- Facility management: Students gained insights into the maintenance and management of
 rest house facilities. They learned about the coordination of maintenance activities,
 ensuring cleanliness and functionality of guest rooms and common areas, and the
 importance of proactive facility management.
- 4. Practical application of theoretical knowledge: The visit helped students bridge the gap between theoretical concepts and real-world scenarios. By observing rest house operations and participating in practical demonstrations, they could connect classroom learning with practical implementation.

Conclusion:

The industrial visit to the Rest House in Nanded provided hotel management students with practical exposure to the operations and management aspects of a rest house.





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"INDUSTRIAL VISIT"

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All the students are requested to make it convenient to attend the same.

Mr.S.S.Thorat (Assi. Professor)

HOD,

Dept. of B. Sc. Hospitality Studies, SSBES STIME, Wanded

Institute of Tech & Mgt. VIP Road, Nanded.



LETTER OF VISIT



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Ref. S.S.B.E.S'LT.M.2019-2020 / 40 3

12/9/19

The Manager, Shilpi Resort,

Saputara Gujrat.

Subject: Industrial Visit for the students of Hotel Management,

Dear Sir.

Institute of Technology and Management is one of the esteemed institutions in Nanded city which also runs Hospitality Studies course successfully. It has always been our Endeavour to expose our students to the actual environment in the Hospitality Sector by arranging industrial visits every now and then. As a part of this we wish to seek your kind permission to allow our trainee students to visit your reputed 3 star resort; Yours is the only Resorts having 3 Stars in the Saputara Hill Station which is really a 'Pride' thing for all the Saputarains. Congratulations for raising the bur of standard in the hotel industry.

We believe that you would also take initiative in the process of teaching and learning so that our trainee students will have the opportunity to explore the world of Hospitality. They will also be happy to have visited a 3*** resort for the first time in their life.

We would like to visit on Tuesday, 17 September 2019 at 11a.m.

Looking forward to you kind consideration in this initiative.

Thanking you in anticipation.

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Director,

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Institute of Teomology and Managoment
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Ref. S.S.B.E.S'LT.M.2019-2020 464

Date 12/9 2019

To

The Manager,

Sula Vineyards Pvt. Ltd.

Nashik, Maharashtra.

Subject: Industrial Visit for the students of Hotel Management.

Dear Sir.

Institute of Technology and Management is one of the esteemed institutions in Nanded city which also runs Hospitality Studies course successfully. It has always been our Endeavour to expose our students to the actual environment in the Hospitality Sector by arranging industrial visits every now and then. As a part of this we wish to seek your kind permission to allow our students to visit your winery. Yours is the only winery have a worldwide reputation which is really a 'Pride' thing for all the Maharashtrian. Congratulations for raising the bar of standard in the Wine industry.

We believe that you would also take initiative in the process of teaching and learning so that our students will have the opportunity to explore the world of Hospitality. They will also be happy to have visited a Winery for the first time in their life.

We would like to visit on Wednesday, 18 September 2019 at 11a.m.

Looking forward to you kind consideration in this initiative.

Thanking you in anticipation.

and.

Director,

ITM Nanded Director Shir France Shaver Education Society's Institute of Technology at differencement NANDED.



Itinerary

Day 1 (11/09/19)

Nanded to Vani Saptashrungi Devi Temple (484km)

Day 2 (12/09/19)

Saptashrungi Devi Temple to Saputara Hill Station (100 back and forth)

- 1. Visiting the Shilpi Hill Resort
- 2. Saputara Lake

Day 3 (13/09/19)

- Saptashurngi gad to sula vine yard
- 2. sula vine yard to Aurangabad

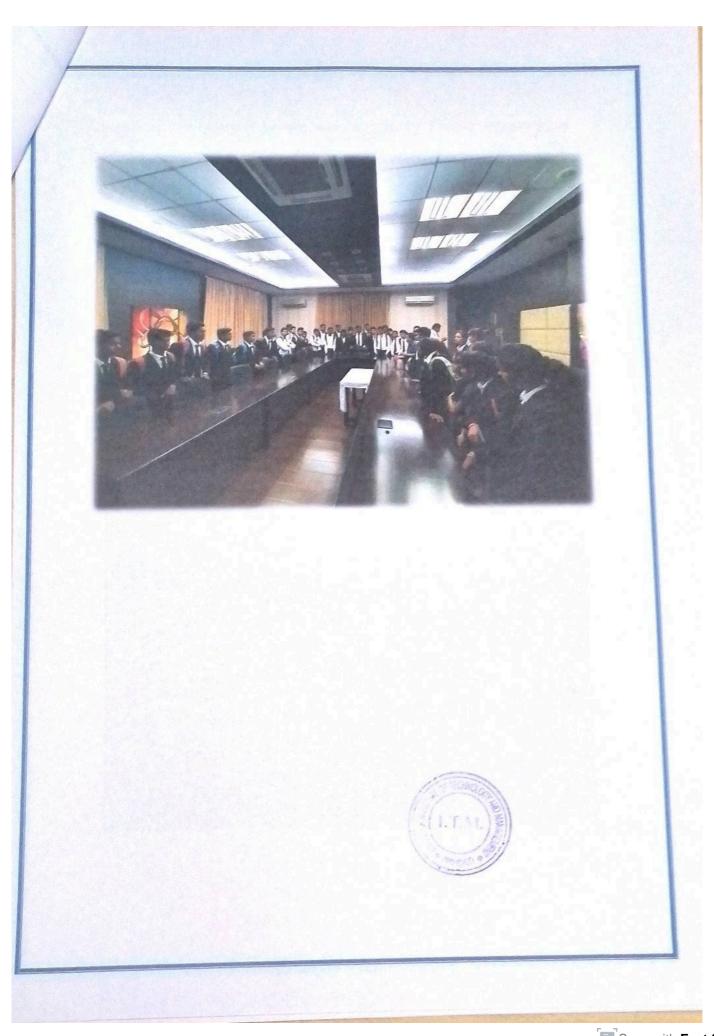
Day 4 (14/09/19)

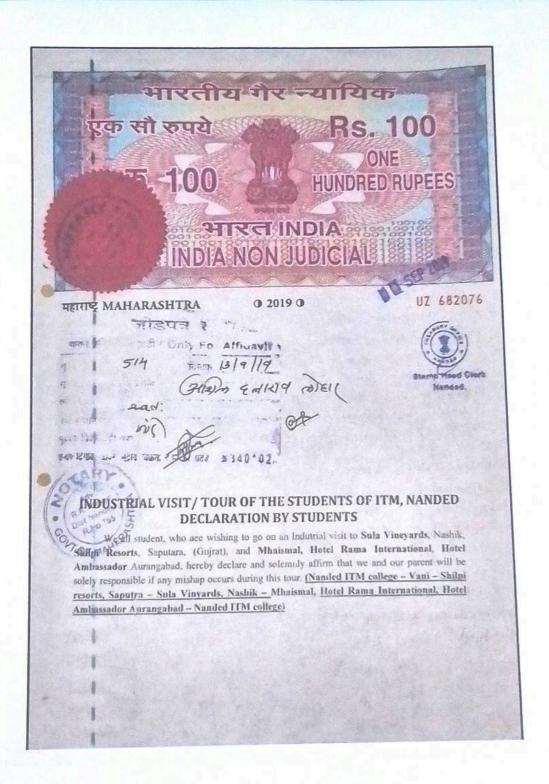
Aurangabad to verul Caves back and forth

Day 5 (15/09/19)

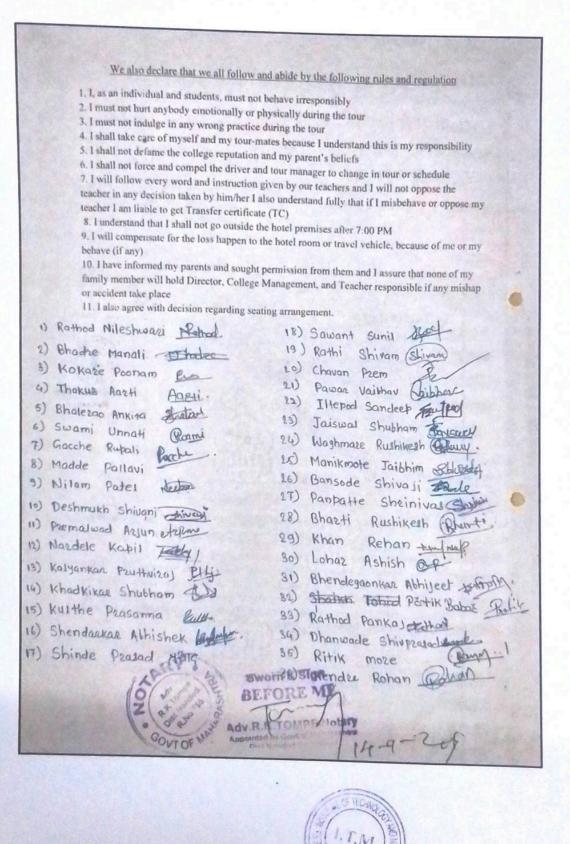
bibi ka makbara to Nanded











REPORT ON

"INDUSTRIAL VISIT"

Introduction:

The objective of the Industrial visit is to guide the students towards industry development what is the need for the service industry, as well as developing their presentation skill service skills, getting them ready for the challenges go face in future also making them aware of the importance of service industry and how the wine is made and working of an resort at hill station and also seeing can they represent themselves at industry it will boost willingness to work in industry.

An industrial visit was organized for hotel management students to Shilpi Resort in Saputara, Gujarat, and Sula Vineyards in Nashik. The visit aimed to provide practical exposure to hotel operations and vineyard management, enhancing students' understanding of the hospitality industry. This report summarizes the objectives of the visit and highlights the activities conducted at each location.

Objectives of the Visit:

- Practical insights into hotel operations: The visit to Shilpi Resort exposed students to real-world hotel management practices. They observed various departments, including front office, housekeeping, food and beverage services, and event management, gaining insights into their operations.
- Understanding vineyard management and wine production: The visit to Sula Vineyards familiarized students with vineyard management, wine production processes, and wine tourism. They learned about grape cultivation, wine-making techniques, and marketing strategies.

Activities Conducted:

1. Shilpi Resort, Saputara:

- Guided tour of the resort, including guest rooms, restaurants, banquet halls, and recreational facilities.
- Interaction with resort staff to understand departmental roles and responsibilities.
- Practical demonstrations in table setting, food presentation, and event management.

2. Sula Vineyards, Nashik:

 Vineyard tour, learning about grape cultivation, pruning techniques, and harvesting practices.



- Explanation of the wine-making process, including grape crushing, fermentation, aging, and bottling.
- Wine tasting session, providing insights into sensory evaluation, different varietals, and wine-food pairing.

Conclusion:

The hotel management industrial visit to Shilpi Resort, Saputara, and Sula Vineyards, Nashik, provided students with practical exposure to hotel operations and vineyard management. They gained insights into various departments within a hotel, such as front office and housekeeping, and learned about vineyard practices and wine production. This visit bridged the gap between theoretical knowledge and practical application, enriching students' understanding of the hospitality industry.





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To The Manager, Shilpi Resort, Saputara Gujrat,

Subject: Industrial Visit for the students of Hotel Management

Dear Sir,

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To The Manager, Sula Vineyards Pvt. Ltd. Nashik, Maharashtra.

Subject: Industrial Visit for the students of Hotel Management.

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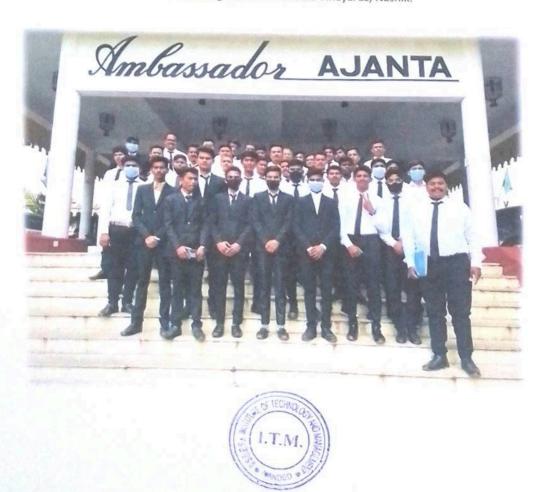
Director.

ITM Nanded Director Stirs Charde Selvice Education Society's Institute of Technology and Management NANDED.





Practical Vine making discussion at Sula Vineyards, Nashik.













REPORT ON

"Industrial visit"

About Visit:

An industrial visit to Shilpi Resort in Saputara, Gujarat, and Sula Vineyards in Nashik was organized for students pursuing hotel management at [Name of Institution/College]. The visit aimed to provide students with practical exposure to the operations and management aspects of the hospitality industry. This report outlines the objectives of the visit, describes the activities conducted at each location, and reflects on the knowledge gained from the experience.

Objectives of the Visit:

- Practical insights into hotel operations: The primary objective of the visit to Shilpi Resort
 was to expose students to real-world hotel management practices. By observing and
 interacting with the resort staff, students gained valuable insights into various aspects
 such as front office management, housekeeping, food and beverage services, and event
 management.
- 2. Understanding guest experience and service: Another objective was to understand the significance of guest experience and service in the hospitality industry. By observing the resort's approach to guest interactions, service standards, and strategies for customer satisfaction, students could appreciate the importance of personalized service and attention to detail.
- 3. Exposure to vineyard management and wine production: The visit to Sula Vineyards aimed to familiarize students with vineyard management, wine production processes, and wine tourism. Students had the opportunity to learn about grape cultivation, wine-making techniques, bottling, labeling, and marketing strategies.

Activities Conducted at Shilpi Resort, Saputara:

 Guided tour of the resort: Students were given a comprehensive tour of the resort, including the lobby, guest rooms, restaurants, banquet halls, recreational facilities, and back-of-house areas. This allowed them to observe the physical infrastructure and understand the layout of a resort.

- 2. Interaction with resort staff: Students had the opportunity to interact with resort staff from various departments, including the front office, housekeeping, food and beverage, and event management teams. They could ask questions, seek clarifications, and gain insights into the roles and responsibilities of each department.
- 3. Practical demonstrations: Students were provided with hands-on experiences in areas such as table setting, food presentation techniques, room cleaning procedures, and event management. These practical demonstrations helped students understand the attention to detail required in different hotel operations.

Activities Conducted at Sula Vineyards, Nashik:

- Vineyard tour: Students were taken on a tour of the vineyards, where they learned about grape cultivation, pruning techniques, pest control measures, and harvesting practices. They gained an understanding of the factors that influence grape quality and how they impact wine production.
- Wine-making process: Students were given a detailed explanation of the wine-making process, including grape crushing, fermentation, aging, and bottling. They witnessed the different stages of wine production and learned about the equipment and techniques involved.
- 3. Wine tasting and pairing session: Students had the opportunity to participate in a wine tasting session, where they learned about the sensory evaluation of wines, different varietals, and their characteristics. They also learned about wine and food pairing, understanding the significance of matching flavors and enhancing the dining experience.

Knowledge Gained: The industrial visit proved to be highly educational and enriching for the students. They gained valuable knowledge and insights, some of which include:

- Practical understanding of hotel operations: Students observed firsthand the
 operations of a resort, including front office management, housekeeping procedures,
 food and beverage services, and event management. They learned how each department
 contributes to guest satisfaction and the overall success of the establishment.
- 2. Importance of guest experience: By observing the resort's approach to guest interactions and service, students understood the significance of providing personalized experiences and exceeding customer expectations. They realized





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An industrial visit was organized for hotel management students to Shilpi Resort in Saputara, Gujarat, and Soma Vine Village & Sula Vineyards in Nashik. The visit aimed to provide students with practical exposure to the operations and management aspects of the hospitality industry. This report summarizes the objectives of the visit and highlights the activities conducted at each location.

Objectives of the Visit:

- Practical insights into hotel operations: The visit to Shilpi Resort aimed to expose students to real-world hotel management practices. They were able to observe and interact with resort staff, gaining insights into various departments such as front office, housekeeping, food and beverage services, and event management.
- Understanding guest experience and service: The objective was to emphasize the importance of guest experience and service in the hospitality industry. Students had the opportunity to observe the resort's approach to guest interactions, service standards, and strategies for customer satisfaction.
- Exposure to vineyard management and wine production: The visit to Soma Vine Village & Sula Vineyards aimed to familiarize students with vineyard management, wine production processes, and wine tourism. Students learned about grape cultivation, wine-making techniques, and marketing strategies.

Activities Conducted:

1. Shilpi Resort, Saputara:

- Guided tour of the resort, including the lobby, guest rooms, restaurants, banquet halls, and recreational facilities.
- Interaction with resort staff, allowing students to understand the roles and responsibilities of various departments.
- Practical demonstrations in table setting, food presentation techniques, and event management.





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College has been included under section 2 (f) & 12 (B) of the UGC Act, 1956

Recognized by Govt. of Maharashtra. Approved by A.I.C.T.E., New Delhi & Affiliated to S.R.T.M. University, Nanded

Date

NOTICE

All the students of B. Sc. Hospitality StudiesSSBES's ITM, Nanded are hereby informed that, Dept. of B.Sc. hospitality studies is arranging the industrial visit. This industrial visit is scheduled on 06/09/2022 starting from Nanded to Nashik

All the students are requested to make it convenient to attend the same.

Mr.S.S.Thorat (Assi. Professor)

Dept. of B. Sc. Hospitality Studies, SSBES's ITM, Nanded Institute of lach & Mgt.

VIP Road, Nanded.

LETTER OF VISIT

3/20/23, 2:38 PM

Gmail - (no subject)



shashank thorat <thethorat@gmail.com>

(no subject)

messages

Tastings Nasik <tastings.nasik@sulawines.com>
To: "thethorat@gmail.com" <thethorat@gmail.com>

Thu, Sep 8, 2022 at 3:40 PM

Dear Sir.

We thank you for your interest in Sula Vineyards.

Considering the covid-19 situation we have initiated cover charges at Sula vineyards to lifter and limit the crowd visiting Sula. The cover charges are 100% redeemable against any billing done inside the premises.

Cover charge on weekdays: Rs 600 per person Cover charge on weekends: Rs 1000 per person

Kindly select from the following options.

Winery tour: All inclusive tour of the winery with our wine expert who offers insights about the wine making process. It's an orally explained, educational session that takes 20 minutes no process will be shown as winemaking is about fermentation that cannot be seen. Rs 200 per person

Rasa tasting experience: Winery tour followed by tasting of Six elite wines by Sula Rs. 600 per person.

Express tasting experience: An all inclusive tour and tasting expenence which takes you on a specially curated winery visid followed by sensory evaluation of twelve elite wines. This is an extensive tasting experience for better understanding of different types of wines.

Rs 1000 Per person

Private tour and tasting. Extensive tour of the vineyards followed by a winery tour and cheese and wine pairing session. This session offers you in-depth knowledge on all aspects covered here.

Rs 1500 per person

Connoissure's Tasting experience: Exclusively designed for industry professionals and wine aspirants and hosted by our certified wine professionals. This specially curated experience offers you a technical tour of the wine making process followed by tasting of a barrel sample to understand different stages in wine transformation. This is followed by an exclusive six wine tasting experience paired with a cheese platter. The session is then concluded by a small blending task where the participants will be divided in equal teams and asked to make a new blend using the liaboratory apparatus provided to them. The blends will be assessed by our host and the best blend will be declared. By 4500 Per person.

Once planned please share the following details and ill make the necessary arrangements for you

Name of group: No of Persons: Package selected: Date of visit: Time of visit:

Note: For a better experience we recommend you to plan your visit on weekdays

Billing will be done on quaranteed headcount or actual whichever is higher

Legal drinking age is 21 years

Regards,

Amritpal Singh

https://mail.google.com/mail/u/D/7ix+6fe58578584view-pt6search-ali6permitrio-thread-f 17433985966514504774simpi-mag-t 17433985966514 1/2



Itinerary

Day 1 (19/09/22)

Nanded to VaniSaptashrungi Devi Temple (484km)

Day 2 (20/09/22)

Saptashrungi Devi Temple to Saputara Hill Station (100 back and forth)

- 1. Visiting the Shilpi Hill Resort
- 2. Saputara Lake
- 3. Table Point

Day 3 (21/09/22)

- Saptashurngi gad to soma vine village
- 2. Gangapur Dam, Nashik, Maharashtra MTDC Boat Club
- 3. soma vine village to Dugarwadi Waterfall (33km)
- 4. Dugarwadi Waterfall to Aurangabad

Day 4 (22/09/22)

- 1. Aurangabad to Ajanta Caves back and forth
- 2. Aurangabad mall

Day 5 (23/09/22)

1. bibikamakbara to Nanded















2. Soma Vine Village & Sula Vineyards, Nashik:

- Vineyard tour, where students learned about grape cultivation, pruning techniques, and harvesting practices.
- Explanation of the wine-making process, including grape crushing, fermentation, aging, and bottling.
- Wine tasting and pairing session, providing students with knowledge about sensory evaluation, different varietals, and wine-food pairing.

Knowledge Gained:

The industrial visit provided students with valuable knowledge and insights, including:

- Practical understanding of hotel operations, such as front office management, housekeeping procedures, and food and beverage services.
- Appreciation for the significance of guest experience and service in ensuring customer satisfaction.
- Understanding of vineyard management, grape cultivation techniques, and the winemaking process.
- · Insight into wine tasting, sensory evaluation, and the art of wine-food pairing.

Conclusion:

The hotel management industrial visit to Shilpi Resort, Saputara, and Soma Vine Village & Sula Vineyards, Nashik, proved to be a valuable learning experience. The students gained practical insights into hotel operations, understood the importance of guest experience and service, and received exposure to vineyard management and wine production. This visit bridged the gap between theoretical knowledge and practical implementation, providing students with a comprehensive understanding of the hospitality industry.

